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## Peru

**Post:** Lima

### **First seminar on U.S. southern yellow pine held in Lima through joint FAS and SPC efforts**

**Report Categories:**

Wood Products

Market Promotion/Competition

Market Development Reports

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**Report Highlights:**

USDA's Foreign Agricultural Service (FAS) and the Southern Pine Council (SPC) held a capacity building seminar with three U.S. southern yellow pine experts. The half day seminar that focused on grading, classifications and characteristics, treated lumber and wood-frame construction practices; held on March 3, 2016, involved participants from government, academia and business leaders like lumber importers, distributors, and wholesalers on the use of Southern Yellow Pine (SYP) for construction. As a result of the seminar, 39 attendees got a better understating on the uses and qualities of U.S. SYP. Also, SPC expects to boost sales of U.S. southern yellow pine to Peru by 30 percent.

### **General Information:**

[USDA's Foreign Agricultural Service \(FAS\)](#) Lima and the [Southern Pine Council \(SPC\)](#), in coordination with the [Southern Forest Products Association \(SFPA\)](#) and [Southeastern Lumber Manufactures Association \(SLMA\)](#), sponsored a capacity building seminar with three southern yellow pine experts from the U.S. on March 3, 2016. The goal of the training was to learn on the use of southern yellow pine (SYP) for construction.

The specialists in charge of the Southern Yellow Pine (SYP) seminar included **Lon J. Sibert**, an independent lumber grading inspector. His topic was grading, classifications and characteristics. **Eric D. Gee**, an expert on treated lumber and former forester, spoke about working with treated lumber. **Jeffrey B. Stone**, an expert on building codes and standards with over 40 years of experience formerly with the American Wood Council, presented wood-frame construction practices.

The participants attend to half a day workshop and included government officials, university researchers, faculty members, association members and business leaders such as lumber importers, distributors, and wholesalers.

### **Results and Outcomes**

As a result of this seminar, 39 attendees got a better understating on the uses and qualities of U.S. SYP. Also, FAS and SPC improved linkages with the public and private sector here in Peru. The SPC expects to boost sales of U.S. southern yellow pine to Peru by 30 percent, cutting into the market dominated by Chilean radiata pine.

### **Observations**

Peruvian attendees were eager to learn more about construction practices and building methods itself, and they plan further capacity building efforts that address appealing directly to consumers.



Picture 1. From left to right. Jeffrey B. Stone, Eric D. Gee (both SYP experts) and Crystal Collier (American Softwoods)



Picture 2. Lon J. Sibert, opening the Seminar with SYP grading lecture.



Picture 3 & 4. General audience at the SPC Seminar

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